2014 WPPI Expo Exhibit Space Contract

MARCH 3-5, 2014 MGM GRAND, LAS VEGAS

EXHIBITOR INFORMATION

The information provided below only applies for billing and marketing information for WPPI 2014. You MUST complete page 4 for your Directory and Online Listings.

Company Name _____

Address _____ City _____

State _____ Zip/Postal Code _____ Country _____ Website _____

Trade Show Contact name: _____ Phone# _____

Trade Show Contact email: _____

Exhibitor Space Agreement: *The undersigned ("Exhibitor"), as a duly authorized representative, enters into an agreement with Emerald Expositions to rent exhibit space at the above designated 2014 WPPI. Space will be assigned by Emerald Expositions at its sole discretion and may be changed for the benefit of the exposition. Exhibitor agrees to abide by official Exhibitor Rules & Regulations and has received the booth space terms and conditions. Exhibitor agrees to pay a 50% non-refundable deposit by May 20, 2013. If Exhibitor desires to cancel all or part of the exhibit space on or before January 1, 2014, it must do so in writing by certified mail to Emerald Expositions and Exhibitor will be charged 50% of its total cancelled exhibit space cost. Should an Exhibitor cancel after January 1, 2014, 100% of exhibit space cost is due. If Exhibitor defaults in payment, Exhibitor is liable to Emerald Expositions for collection costs, including reasonable attorney's fees. Emerald Expositions reserves the right to accept or reject exhibitor space applications and to cancel any previously accepted exhibitor space applications or contracts, at any time in its sole discretion, for any reason, or no reason, without liability to Exhibitor or any other party. This contract is not valid until it is fully executed by an authorized representative for Exhibitor and Emerald Expositions.*

We understand this application becomes a binding contract when accepted by WPPI/Emerald Expositions. We agree to abide by the attached Terms and Conditions detailed on the reverse of this contract and those listed in the Exhibitor Service Manual.

Agreed to by _____ Date _____

signature of official company representative

2014 WPPI Booth Packages

Silver:
- *Booth*
- *Directory Logo*
- *Online Product Showcase*

Gold: *Best Value!*
- *Booth*
- *Directory Logo*
- *Online Product Showcase*
- *Mobile App Enhanced Listing*

Platinum:
- *Booth*
- *Directory Logo*
- *Online Product Showcase*
- *Mobile App Enhanced Listing*
- *½ page ad in WPPI Official Show Guide*

STEP 1: BOOTH SIZE REQUEST

We request ____ x ____ ft, totaling ____ sq ft of exhibit space

Minimum booth size: 10' x 10' feet (100 sq. ft.). All booths are sold in 100' increments (ex: 10' x 10' totals 100 sq. ft.; 10' x 20' totals 200 sq. ft.; 20' x 20' totals 400 sq. ft.; 20' x 30' totals 600 sq. ft.; etc.)

Booth Type Preference (circle one):

Linear (100 sq ft minimum) Perimeter (400 sq ft.) Island (400 sq ft min.)

Corners (please circle if requested): **1 Corner** (end booth) **2 Corners** (20x20 minimum) **4 Corners** (island booth – 400 sq ft minimum)

(see Fees and Remittance for additional charges; all corners subject to availability)

EXHIBITION SPACE LOCATION. WPPI reserves the right, in its sole and absolute discretion, to determine who will be permitted to display products as an exhibitor and the size, location and configuration of exhibition space for which application is made. Exhibiting at prior shows, nature of product displayed, number of booths requested and other factors may influence, but does not guarantee location of exhibition space.

STEP 2: ADDITIONAL MARKETING UPGRADES

2014 ENHANCED EXPOSURE & TOTAL REACH PACKAGES

__Online Show Special **$99**
__List Rental Package **$1,500**
__Online Advertising Campaign **$1,500**
__Additional Listing **$250**
__Mobile App Enhanced Listing **$350**

Total Reach Packages

__New Exhibitor Package **$899**
__Launch Pad Table **$799**

Newsletter Sponsorship Options

__Leaderboard Banner **$1,000** per newsletter
__Product Showcase **$150 or $550** for all five issues
Show Specials / Announcements **$99 per newsletter**
__Logo **$50 per newsletter**

Marketing Upgrades are only available to exhibitors purchasing exhibit booth space. *Please see upgrade details attached on Page 3. (100% due with contract).*

MY BOOTH SELECTION

Please reference the online floor plan to choose your top selections for 2014
Please list the booth numbers below.

1. _____ 2. _____ 3. _____ 4. _____

STEP 3: FEES AND REMITTANCE

Exhibit Package:
See attached pricing grid

Corner Premium Fee:
$300 per corner

20x20 Island Booth
Premium Price - Includes Gold Package
$19,600

Booth cost does not include material handling, labor, electrical, decoration or other available auxiliary services. Information about these services will be included in your Exhibitor Service Kit.

- 50% deposit due by May 20, 2013 (Exhibitor is liable for 50% of total contract for cancellation or reductions after this date.)
- 100% is due by January 1, 2014. (Exhibitor is liable for 100% of total contract for cancellations or reductions after this date.)

FEE WORKSHEET

Exhibit Package $_____

Corner Fee **(if applicable)**

$_____

Marketing Upgrades $_____

Total Contract Price $_____

Booth Payment __50% Deposit
__100%

Payment (100%)

$_____

STEP 4: PAYMENT INSTRUCTIONS

SEND COMPLETED CONTRACT AND SHOW DIRECTORY LISTINGS FORM TO: MELISSA KITTSON
FAX: 703.852.7380 EMAIL: MELISSA.KITTSON@EMERALDEXPO.COM

Once a contract is confirmed an invoice will be sent to the contact above. The Exhibitor must submit a 50% deposit by May 20, 2013 or Show Management reserves the right to release the booth space and the exhibitor is still ultimately responsible for the Booth Payment – See Cancellation or Reduction Policy Section on Page 2 for conditions. If you wish to pay by Credit Card, please complete and sign below and fax to 703-852-7380.

If you wish to pay the balance by cash or check, WPPI must receive the full installment booth balance prior to the due date(s). If cash or check is not received your credit card will automatically be charged the installment booth balance.

CHECK ONE: ___ MASTERCARD ___ VISA ___ AMEX
CREDIT CARD NUMBER _____
EXP. DATE _____
SIGNATURE _____
PRINT NAME AS IT APPEARS ON CARD _____
CARD HOLDER'S ADDRESS: (MUST BE SAME AS CREDIT CARD BILLING ADDRESS) _____
STREET _____
CITY/STATE _____ ZIP/POSTAL CODE _____
AMOUNT AUTHORIZED $ _____
PLEASE CHECK HERE IF YOU WOULD LIKE THE ENTIRE BALANCE CHARGED TO YOUR CREDIT CARD AT THIS TIME:___

PLEASE MAKE CHECKS PAYABLE TO:
"WPPI"
See remittance address below.

FOR REGULAR MAIL:
JPMorgan Chase
P.O. Box 88947
Chicago, IL 60695

FOR OVERNIGHT MAIL:
JPMorgan Chase
Attn: WPPI, Lockbox 88947
131 S. Dearborn, 6th Floor
Chicago, IL 60603

ACCEPTANCE

Please complete and fax this entire contract, to include pages 1 and 4. A faxed copy will be accepted to reserve space, however, the deposit must be received by WPPI by May 20, 2013. Note that the receipt of this completed *Exhibit Space Contract* by **WPPI** is required in order to exhibit. This document constitutes a contract when signed by both the exhibitor and a **WPPI** representative.

DO NOT COMPLETE BELOW THIS LINE—FOR EXPO MANAGEMENT USE ONLY

	ACCOUNTING	DATE RECEIVED
Application accepted by _____ Date _____		

Terms and Conditions

2014 WPPI Expo Exhibit Space Contract

MARCH 3-5, 2014 MGM GRAND, LAS VEGAS

1. Defined Terms: "Event" collectively means, the event or events, referred to above or on the previous or facing page presented by Emerald Expositions, Inc. ("Emerald"). "Facility" means the venue where the Event is held. "Organizer" means, collectively, Emerald, its officers, directors, shareholders, agents, affiliates, representatives, employees and assigns, unless in Emerald's opinion the context requires otherwise. "Exhibitor" means, collectively, (i) the company or person that applied to exhibit at the Facility or online and agreed to enter into this contract upon acceptance by Emerald in the manner stated below and (ii) each of its officers, directors, shareholders, employees, contractors, agents, representatives, guests and invitees, as applicable.

2. Contract Acceptance: This contract becomes binding and effective only when it has been signed by Exhibitor and counter-signed by a duly authorized representative of Emerald. Emerald may refuse acceptance of any contract for any or no reason. Notwithstanding anything herein to the contrary, Emerald may cancel this contract at any time without liability.

3. Assumption of Risks; Releases: Exhibitor expressly assumes all risks associated with, resulting from or arising in connection with Exhibitor's participation or presence at the Event, including, without limitation, all risks of theft, loss, harm, damage or injury to or of any person (including death), property, business or profits of Exhibitor, whether caused by Organizer, Facility, other exhibitors, negligence, intentional act, accident, act of God or otherwise. Exhibitor has sole responsibility for its property and any theft, damage or other loss to that property (whether or not stored in any courtesy storage area), including any subrogation claims by its insurer. Neither Organizer nor Facility accepts any responsibility, nor is a bailment created, for property delivered by or to Exhibitor. Neither Organizer nor Facility shall be liable for, and Exhibitor hereby releases all of them from, and covenants not to sue any of them with respect to, any and all risks, losses, damages and liabilities whether described in this contract or not. All fees paid to Organizer are non-refundable except as specifically set forth herein.

4. Indemnification: Exhibitor shall indemnify, defend (with legal counsel satisfactory to Emerald) and hold Organizer and Facility harmless from and against any and all claims, demands, suits, liabilities, damages, losses, costs, fees (including attorneys' fees and collection costs) and expenses which result from or arise out of or in connection with: (a) Exhibitors' participation or presence in or at the Event including the sale and purchase of all merchandise sold by Exhibitor; (b) any breach by Exhibitor of any agreements, covenants, promises or other obligations under this contract or any other contract, arrangement or agreement; (c) any matter for which Exhibitor is otherwise responsible under the terms of this contract or any other contract, arrangement or agreement; (d) any violation or infringement (or claim of violation or infringement) of any law or ordinance or the rights of any party under any patent, copyright, trademark, trade secret or other proprietary right; (e) any libel, slander, defamation or similar claims resulting from the actions of Exhibitor; (f) harm or injury (including death) to Exhibitor and employees, guests, attendees and invitees of Emerald, Facility and other exhibitors; and (g) loss of or damage to property or the business or profits of Exhibitor, whether caused by negligence, intentional act, accident, act of God, theft, mysterious disappearance or otherwise.

5. Limitation of Liability: Under no circumstances shall Organizer or Facility be liable for any lost profits or any damages including incidental, special, indirect, punitive or consequential damages whatsoever for any of their acts or omissions, whether or not advised of the possibility thereof. In no event shall Organizer's maximum liability under any circumstance exceed the amount actually paid to Emerald by Exhibitor for exhibit space at the Event. Organizer makes no representations or warranties, express or implied, regarding the number of persons who will attend or the success of the Event or regarding any other matter. Emerald or Facility may employ guards to regulate the flow of attendees at the Event. These guards are not security guards. Neither Organizer nor Facility, shall assume any responsibility for Exhibitor's, or anyone else's, personal or other property. As a condition of exhibiting at the Event, Exhibitor shall insure its property against damage, loss and theft and shall not make any claims against Organizer or Facility.

6. Qualifications of Exhibitor: Emerald, in its sole discretion, determines whether a prospective exhibitor is eligible to participate in the Event. Eligibility is generally limited to persons or firms that supply products and services related to the nature of the Event. Applicants may be required to submit a description of the nature of their business and the items to be exhibited. Emerald reserves the right to restrict or remove any exhibit that Emerald, in its sole discretion, believes is objectionable or inappropriate.

7. Assignment of Space: Exhibit space shall be assigned by Emerald in its sole discretion for the Event. That assignment does not imply that similar space will be assigned for future Events. Emerald reserves the right to change the floor plan or to move an Exhibitor to another booth location prior to or during the Event for any or no reason.

8. Booth Placements: Emerald will attempt to honor all booth placements based on the previous Event if application and payment are made as required by Emerald. However, Emerald reserves the right to make alternative booth placement at any time. Offers made as to location of space are not a guarantee. Emerald shall be the final authority in assigning space. Emerald reserves the right to determine the eligibility of any company or product for inclusion in the Event. No exhibitor shall exhibit or permit to be exhibited in the space allocated to it any merchandise other than that specified in its application. Emerald further reserves the right to add, alter or delete from the Event's floor plan at any time in its sole discretion.

9. Cancellation by Exhibitor: If Exhibitor desires to cancel this contract it may request to do so only by giving notice thereof in writing to Emerald, with evidence of receipt. In that case, Exhibitor will continue to be liable for all fees governed by this contract and the dates payments are due, which apply regardless of the date on which this contract is executed. This amount is considered to be the liquidated and agreed upon damages that Emerald will suffer as a result of Exhibitor's cancellation. This provision for liquidated and agreed upon damages is not a penalty. The withdrawal of reserved booth space from availability at a time when others would be interested in applying for it will cause Organizer to sustain substantial damages that may not be determined with mathematical precision. Therefore, the provisions for liquidated and agreed upon damages have been incorporated into this contract as a valid pre-estimate of these damages. The date of cancellation shall be the date Emerald receives the notice. Emerald reserves the right to treat Exhibitor's downsizing of booth space as cancellation of the original contract subject to payment of liquidated damages and an offer to purchase new booth space and pay the full fee required for the new booth space. Exhibitor may be required to move to a new location if it requests a downsizing of space.

10. Cancellation by Emerald: If Exhibitor fails to make any payment required by this contract in a timely manner, Emerald may terminate this contract (and Exhibitor's participation in the Event) without further notice and without obligation to refund any monies previously paid. Notwithstanding anything herein to the contrary, Exhibitor shall in all cases remain liable for the full amount of the fees covered by this contract and Emerald has the right to charge Exhibitor a late fee of up to 1.5% per month on all outstanding amounts owed by Exhibitor. Emerald reserves the right to refuse Exhibitor permission to move-in and set-up an exhibit if Exhibitor is in arrears of any payment due to Organizer. Emerald is expressly authorized (but has no obligation) to occupy or dispose of any space vacated or made available because of action taken under this paragraph in any manner it desires, and without releasing Exhibitor from any liability hereunder. Emerald may also terminate this contract effective upon written notice of termination if Exhibitor breaches any of its obligations under this contract or any other contract or arrangement with Organizer, without any obligation on Emerald's part to refund any payments previously made and without releasing Exhibitor from any liability arising as result of or in connection with that breach. If Emerald removes or restricts an exhibit that Emerald considers to be objectionable or inappropriate, no refund will be due to Exhibitor.

11. Cancellation of the Event: If Emerald cancels the Event due to circumstances beyond its reasonable control (such as acts of God, acts of war, governmental emergency, labor strike or unavailability of Facility), Emerald shall refund to Exhibitor its rental payment previously paid, minus a share of costs and expenses incurred by Organizer, in full satisfaction of all liabilities of Organizer and Facility to Exhibitor. Emerald reserves the right to cancel, rename or relocate the Event or change the Event dates. If Emerald changes the name of the Event, relocates the Event to another facility within the same city, or changes the Event dates to dates that are not more than 30 days earlier or 30 days later, no refund will be due to Exhibitor, but Emerald shall assign to Exhibitor, in lieu of the original space, other space as Emerald deems appropriate and Exhibitor agrees to use that space under the terms of this contract. If Emerald elects to cancel the Event other than for a reason previously described in this paragraph, Emerald shall refund to Exhibitor its entire exhibit space rental payment previously paid, in full satisfaction of all liabilities of Organizer and Exhibit Facility to Exhibitor.

12. Exhibit Space Occupancy: Emerald shall specify the hours and dates for installing, occupying and dismantling exhibits. If Exhibitor fails to begin installing its display in its assigned space 24 hours prior to Event opening or leaves its space unattended at any time during the Event, Emerald shall have the right to take possession of the space, terminate this contract and no refund will be due to Exhibitor even if Emerald resells the space. All exhibits must be open for business at all times during the Event. If Exhibitor, through circumstances beyond control, is delayed in arrival or set-up, it must notify the appropriate Emerald contact immediately.

13. Event Set-Up, Removal and Hours: Information on Event set-up, installation, removal and hours will be provided to you separately. Please make note of the following: (a) Only Exhibitor will be permitted in its booth 2 hours prior to published "Event Open Times." (b) Exhibitor must leave its booth no later than 60 minutes after official closing time. (c) No staff of the Exhibit Facility has any authority in regard to exhibits, or in exhibit area other than authorized security personnel. (d) No one under 16 years of age admitted on the show floor during move-in/out days of the Event. (e) Exhibits must remain open in accordance with the schedule published prior to the Event or as amended by Emerald. NO BREAKDOWN or DISMANTLING OF EXHIBITS will be permitted before the Event officially closes down. If Exhibitor infringes this rule, it will be assessed a fee of $500 and may be banned from future Events.

14. Listings and Promotional Materials: Exhibitor grants to Organizer a fully paid, perpetual non-exclusive license to use, display and reproduce the name, trade names, product names of Exhibitor in any directory (print, electronic or other media) listing exhibitors at the Event and to use those names in Organizer promotional materials. Organizer shall not be liable for any errors in any listings or descriptions or for omitting Exhibitor or any other exhibitor from any directory or other lists or materials. Organizer may also take photographs of Exhibitor's booth space, exhibit, guests and personnel during, before or after the open hours of the Event and use those photographs for any promotional purpose.

15. Care of Facility: Exhibitor shall promptly pay for any and all damages to Facility or associated facilities, booth equipment or the property of others caused by Exhibitor.

16. Taxes and Licenses: Exhibitor shall be solely responsible for obtaining all licenses, permits or approvals under federal, state or local laws applicable to its activities at the Event. Exhibitor shall be solely responsible for obtaining any necessary tax identification numbers and permits and for paying all taxes, license fees, use fees, royalties or other fees, charges, levies or penalties that become due to any governmental authority in connection with its activities at the Event. Exhibitor will not permit the delivery of merchandise at the Facility without the express permission of Emerald.

17. Insurance: Exhibitor shall, at its own expense, secure and maintain throughout the term of this contract, including move-in and move-out days, the following insurance: (a) Workers' compensation insurance; (b) Comprehensive general liability insurance with limits not less than $1,000,000 per occurrence, $2,000,000 in the aggregate, combined single limit for bodily injury and property damage, including coverage for personal injury, contractual, and operation of mobile equipment, products and liquor liability (if applicable); and (c) Automobile liability insurance with limits not less than $500,000 per occurrence, combined single limit for bodily injury and property damage, including coverage for owned, non-owned and hired vehicles, including loading and unloading operators (if applicable). The insurance policies shall (a) name as additional insureds Emerald, Facility, and each of their subsidiaries, affiliates, officers, directors, employees, agents and representatives and (b) be primary to any other valid and collectible insurance of Exhibitor and shall be written on an occurrence basis. Claims made policies are not acceptable and do not constitute compliance with Exhibitor's obligations under this paragraph. If requested, copies of additional insured endorsements, primary coverage endorsements and complete copies of policies, satisfactory to Emerald, shall be furnished to Emerald. Certified copies of the certificates of insurance or policies shall provide that they may not be cancelled without 30 days' advance written notice to Emerald.

18. Intellectual Property: Exhibitor shall not play or permit the playing or performance of, or distribution of any copyrighted material at the Event unless it has obtained all necessary rights and paid all required royalties, fees or other payments. Emerald may refuse to permit Exhibitor to exhibit or display any items that Emerald reasonably believes infringe the rights of other parties. If Exhibitor refuses to remove any of those items from display, in addition to any other remedies available, Emerald may terminate this contract immediately and evict Exhibitor from the Event without any liability to Exhibitor or any other party.

19. Observance of Laws: Exhibitor shall abide by and observe all federal, state and local laws, codes, ordinances, rules and regulations, and all rules and regulations of the Exhibit Facility (including any union labor work rules). Without limiting the foregoing, Exhibitor shall construct its exhibits to comply with the Americans with Disabilities Act.

20. Additional Terms and Conditions: Emerald has sole control over attendance policies. Except as provided to the contrary in this contract, all monies paid by Exhibitor shall be deemed fully earned and non-refundable at the time of payment. Exhibitor shall conduct itself at all times in accordance with professionalism and normal standards of decorum and good taste. In addition to its right to close an exhibit and withdraw acceptance of or terminate the contract, Emerald in its sole judgment and discretion may refuse to consider for participation in future Events an Exhibitor who violates or fails to abide by the contract and any of the accompanying rules and regulations. Any amendment to this contract must be in writing and signed by an authorized representative of Emerald.

21. Assignment; Communications: Exhibitor shall not assign this contract or any right or obligation hereunder. Exhibitor shall not sublet, share or license all or any portion of its exhibit space. By entering into this contract, Exhibitor and its affiliates explicitly consent to receive fax, telephone and other communications from Organizer and associated businesses under 47 U.S.C. § 227 and any other applicable regulations. The use of cameras and video cameras on the exhibit floor is strictly prohibited without the prior permission of Emerald.

22. Exhibitor Service Manual: Prior to the Event, Emerald may provide access to an Exhibitor Service Manual to the "Primary Contact" listed on the front of this contract. The Exhibitor Service Manual will include information integral to participation at the Event, including but not limited to: additional exhibitor rules and regulations, official contractor order forms, registration, shipping and drayage, utilities and building services, exhibitor display rules, and move-in, move-out schedules.

23. Incorporation of Rules and Regulations: Any and all matters pertaining to the Event and not specifically covered by the terms and conditions of this contract shall be subject to determination by Emerald in its sole discretion. Emerald may adopt rules or regulations from time-to-time governing such matters and may amend or revoke them at any time, with or without notice to Exhibitor. Any rules and regulations (whether or not included in an Exhibitor Service Manual or similar document) are an integral part of this contract and are incorporated herein by reference. Exhibitor shall observe and abide by additional regulations made by Emerald as soon as these additional rules or regulations are communicated to Exhibitor.

24. Governing Law: This contract is governed by the laws of the State of New York as applied to contracts entered into and to be entirely performed within New York by its residents. Exhibitor hereby submits to the exclusive jurisdiction of the federal and state courts located in New York County, NY, which shall constitute the exclusive forum for the resolution of any and all disputes involving the parties or arising out of, connected with or related to this contract or the breach of any provision of this contract. Exhibitor waives any right to assert lack of personal or subject matter jurisdiction.

25. Outside Exhibits/Hospitality Suites: Exhibitor is prohibited, without express advance written approval from Emerald, from displaying products/services and/or other advertising material in areas outside its booth space such as, but not limited to, parking lots, hotel lobbies, lounges, corridors, sleeping rooms, etc., as well as conducting unauthorized facility tours. Exhibitor shall not operate hospitality suites during hours in which the Event is open or when any Organizer-sponsored activities are being held. Exhibitor is prohibited from hosting hospitality functions during official Event hours. All requests for a hospitality suite or public function space must be made through Emerald. If Exhibitor cancels or fails to occupy the exhibit space during official Event hours, Emerald reserves the right to notify the applicable venue to cancel any hospitality space and/or hotel guest rooms under Exhibitor's name. Exhibitor shall remain liable for the payments made to the hotel or applicable venue.

26. Contractor Services: Emerald has contracted, on an exclusive basis, official contractors to provide certain services for the Event. Service companies other than the official contractors will not be allowed to perform any of these exclusive services. Non-exclusive services may be performed by exhibitor-appointed contractors ("EAC") within certain guidelines. A complete listing of exclusive services and EAC guidelines will be provided in the Exhibitor Service Manual.

27. Character of Displays; Use of Aisles and Common Areas: Distribution of samples, printed matter of any kind and any promotional material is restricted to the exhibit booth. Exhibitor shall only exhibit products that it manufactures, represents or legally distributes. All exhibits shall display products or services in a tasteful manner. The aisles, passageways and overhead spaces remain strictly under control of Emerald and no signs, decorations, banners, advertising material or special exhibits will be permitted in the aisles except by written permission of Emerald. Uniformed attendants, models and other employees of Exhibitor must remain within its booth. Any and all advertising distribution must be made from Exhibitor's booth space. Balloons and stickers are prohibited in the exhibit area or Facility. Handouts with gummed backing that adhere or cause adhesion are considered stickers. Equipment must be arranged so that show visitors do not stand in the aisle while examining equipment or watching demonstrations. Strolling entertainment or moving advertisements outside of Exhibitor's exhibit space are prohibited.

28. Sound Devices: The use of devices for mechanical reproduction of sound or music may or may not be permitted in Emerald's sole discretion. Sound of any kind must not be projected outside of the exhibit booth. Exhibitor is specifically prohibited from employing any carnival-type attraction, animal or human, or from operating noise-creating devices such as bells, horns or megaphones. Rules regarding sound devices are outlined in the Exhibitor Service Manual.

29. Fire and Safety Laws and Rules: All federal, state and city laws must be strictly observed. A listing of material fire and safety regulations will be found in the Exhibitor Service Manual. All materials used for display of any kind must be flame proofed. This includes all materials used in specially constructed exhibits such as fabric or other materials. The use of crepe paper and any decorative paper of any type are prohibited and will not be permitted. Displays must meet all the required fire regulations. Displays that do not pass inspection will be ordered closed until all fire hazards are corrected or removed. All booth equipment (i.e., tables, chairs, displays, etc.) must not protrude into aisles under any circumstance. Exhibitor may be prohibited from exhibiting for infringing these rules.

30. Freight Shipment: Separate information will be mailed to Exhibitor regarding freight shipments to and from the Exhibit Facility. Exhibitor should use the shipping labels provided by Emerald for the Event to ensure proper shipment and identification. Shipments made in advance to the authorized Event contractor, as per instructions, will be delivered to your booth. At close of Event, if Exhibitor desires to arrange shipment of its exhibit materials by its own carrier, it should call for pick-up and inform Event's authorized contractor of its arrangements. EXHIBITOR MUST WAIT IN PERSON FOR PICK-UP. If Exhibitor does not remain in booth/exhibit area for the pick-up or if the pick-up does not occur within reasonable time, the authorized contractor may take the shipment to the contractor's warehouse at Exhibitor's own risk and expense. Exhibit merchandise and/or samples will not be permitted to be taken out of the exhibition area during the Event.

31. Solicitations: The following sales are strictly prohibited during the Event: (a) any retail sales including, but not limited to, any retail sale in violation of the retail sales tax regulations where the Event is being held; (b) any sale where display merchandise changes hands during the Event; and (c) any direct sale from Exhibitor to consumer. The Event is strictly TO THE TRADE ONLY.

32. Rights of Offset; Enforcement: Emerald reserves the right, in its sole discretion, to apply any or all payments made for the Event to any or all outstanding invoices owed to Organizer. This applies to ad insertions, sponsorships, booth space or any other product or services offered by Organizer.

33. Entire Agreement: This contract (including the Exhibitor Service Manual and any additional rules or regulations adopted by Emerald from time-to-time) represents the entire agreement between Emerald and Exhibitor relating to the Event and supersedes any prior written or oral understandings, agreements or representations by or between Emerald and Exhibitor relating to the Event.

34. Logo Usage: Organizer hereby grants to Exhibitor a limited non-exclusive license to use, display and reproduce the name of the Event (the "Mark") solely and directly in connection with exhibiting at the Event. Exhibitor may not use the Mark in any other way, including but not limited to, on party invitations, for special events or on marketing materials. This limited license expires at the conclusion of the Event. Organizer may terminate this license immediately at any time for any reason or no reason.

35. Booth Abandonment: Exhibitors that leave excessive literature and/or display materials in their booth space or surrounding area at the end of the published move-out time will be deemed guilty of "Material Abandonment" and will be invoiced for labor to remove materials and disposal charges.

Additional Marketing Upgrades

Expand your exposure beyond your trade show booth with an Enhanced Exposure or TotalReach™ package. Influence buyers before, during and after the show with the right solution package to match your sales objectives. When you buy one of our packages, you will save hundreds to thousands of dollars when compared to individual product pricing.

Indicate your Marketing Upgrade or TotalReach™ package preference on Page 1, Step 2 of this contract or contact Melissa Kittson for a custom solution.

2014 ENHANCED EXPOSURE & TOTAL REACH PACKAGES

LOGO UPGRADE
Help attendees recognize your company and booth location leading up to the show by highlighting your presence with a company logo added to your profile.
Package Price = $50

ONLINE SHOW SPECIAL
Offering a special package or discount at the show? Let all the attendees know about it before they hit the floor with your Online Show Special! Promotion will be displayed on WPPI Planner website in your profile. Show specials are fully searchable and have their own navigation online so attendees can find out what discounts they can get onsite.
Package Price = $99

ONLINE PRODUCT SHOWCASE
Get up to 16,000 pre-registered attendees excited about your new products with a 250 word product description and link to the URL of your choice. Package also includes: Company logo upload and posting on the interactive floor plan, rotating logo on every WPPI Planner page of the WPPI Expo website, logo on attendee dashboard emails and track the attendees that have visited your profile or added you to their planner for the show.
Package Price = $299

MOBILE APP ENHANCED LISTING
Package Price = $350

LIST RENTAL PACKAGE
Want to reach the entire WPPI registered attendee list? This special offer allows you to send a dedicated email to our 2013 post show list or our 2014 pre registered list which will reach up to 16,000 photo enthusiasts. Rental will go through our third party mail house and you select the date for the email to be sent. This is the best way to facilitate a pre or post show campaign!
Package = $1,500 (Value $4,000)

ONLINE ADVERTISING CAMPAIGN
Highlight your company, product or service by placing a banner ad that hyperlinks to your company's profile in a highly visible position of the official show website. Over 95% of our attendees register via the web and continually browse the website for exhibitor listings, conference updates and travel information. Upload a 728x90 shared voice Banner Ad to be displayed on the top of all WPPI pages (registration) and the WPPI website (December-March)—over 275,000 impressions
Package Price = $1,500 (Value $3,500)

STANDARD ADDITIONAL LISTING
(Ideal for companies with multiple brands)
WPPI provides one complimentary Show Guide and online listing to each exhibitor. Make sure your company brand names are represented with an online profile and in onsite materials. Brands must be added no later than January 1, 2014 to be included in the printed show guide but all additional listings will be included in the Booth Locator—the onsite reference guide at WPPI!
Package = $250 per brand

NEWSLETTER SPONSOR – several options to choose from!
WPPI will be sending out 5 targeted emails prior to the show. This is your opportunity to get your message out to the entire pre-registered attendee list. Messaging can be different for each newsletter.

- **Leaderboard Banner—Only 5 Available**
  Exclusive banner ad spot at the top of the newsletter that will link back to your WPPI Planner profile. Tentative send dates: February 18, 25, 28, March 3, 7, 2014
  Package = $1,000 each newsletter (total of 5 available)

- **Product Showcase**
  Get your product in front of thousands of photo enthusiasts in our highly-visible newsletters. Be featured in a single newsletter or in each of the 5 we are sending out on the dates listed above. Must have purchased an Online Product Showcase in order to take advantage of the Newsletter opportunity. Be featured in either one newsletter or all five at a discounted rate.
  $150 per newsletter or $550 for all 5 newsletters.

- **Show Specials / Announcements**
  Show Specials / Announcements—Make sure the audience is aware of the specials you are featuring at the show. Your special will be promoted to the WPPI pre-registered attendees.
  Package = $99 per special and per newsletter

- **Logo**
  Add your brand logo to the newsletter for instant recognition. Logo will be hyperlinked to your online WPPI Planner profile.
  Package = $50 per logo and per newsletter

TOTAL REACH PACKAGES

NEW EXHIBITOR TOTAL REACH PACKAGE (Only for new exhibitors)
WPPI will be sending out 5 targeted emails prior to the show. This is your opportunity to get your message out to the entire pre-registered attendee list. Messaging can be different for each newsletter.
As a new WPPI exhibitor, you can take advantage of this New Exhibitor TotalReach™ package.
According to surveys, the top reasons why photographers attend the show are to find new products and brands. Reach your target group and the media before, during and after the show!
- Online Product Showcase
- Table to host demonstrations at Launch Pad. Does not include power and internet. Event will host over 1,000 photo enthusiasts and media
- Logo Placement in all 5 Attendee Newsletters linking back to your online profile

Package Price = $899 (Value $2,000)

LAUNCH PAD EXHIBITOR TABLE (Sunday, March 4th, 2014)
Have a new product to debut at WPPI? Don't miss your chance to get some face time with registered Press as well as attendees in a happy hour /networking atmosphere. Package includes a 6 foot skirted table and two chairs. Space is limited to the first 50 companies to register.
$799 per table

2014 WPPI Show Directory Listings

The following exhibitor information will appear in the 2014 WPPI Official Show Directory and on the WPPI Planner website

Company Name: _____ Website: _____

PRODUCT AND SERVICE LISTINGS

(Check all that apply)

____Backgrounds and Backdrop Systems

____Books, CDs, Videos

____Cameras (medium format, large format)

____Cameras (SLR)

____Canvas, Glass, Metal, Printmaking

____Computer Accessories (input devices, calibration tools, etc)

____Computer Hardware (monitors, printers, scanners, etc.)

____Darkroom Equipment (chemicals, storage, etc.)

____Digital Solutions

____Digital Storage

____Education (classes, workshops, online training)

____Film

____Internet Services (ISPs, website, design hosting, etc.)

____Labs, Service Bureaus, Printing Services

____Lenses and Lens Accessories

____Lighting Equipment (strobes, light boxes, stands, ect.)

____Office Management Equipment

____Photo Display & Storage (albums, portfolios, mounting, etc.)

____Photographic Accessories (tripods, bags, filters, etc.)

____Photographic Paper

____Photographic Props

____Printing Equipment & Supplies (printers, paper, ink, etc.)

____Post-Production Services

____Publications, Associations and Education

____Retail Dealers of Photographic Gear (Sales)

____Software (Albums, Archiving, Manipulation, etc.)

____Stock Photography (companies, services, etc.)

____ Training Materials

____Video (cameras, accessories, specialty equipment and software)

____Wedding, Event & Portrait Photography Services

Please send this form with your exhibit space contract to Melissa.Kittson@emeraldexpo.com

2014 WPPI Exhibit Packages

Select the booth package that best suits your promotional goals at WPPI. The 2014 booth packages are designed to give you the maximum exposure to photographers as they prepare for the show. 95% of Photographers pre-plan for the show by reviewing the WPPI web site. Our new promotional packages are designed to help you stand out from the competition and get your company on photographer's agendas as someone they have to see at WPPI!

SQ FT	SILVER	GOLD	PLATINUM
100	$3,800	$3,950	$5,050
200	$7,350	$7,500	$8,600
300	$10,900	$11,050	$12,150
400	$14,450	$14,600	$15,700
500	$18,000	$18,150	$19,250
600	$21,550	$21,700	$22,800
700	$25,100	$25,250	$26,350
800	$28,650	$28,800	$29,900
900	$32,200	$32,350	$33,450
1000	$35,750	$35,900	$37,000
1100	$39,300	$39,450	$40,550
1200	$42,850	$43,000	$44,100